

Home of the
**Independent
Financial Adviser**

NOT FOR
CLIENT USE

CFD COMPANIES  

joincfd.com



Home of the
**Independent
Financial
Adviser**

A firm dedicated to empowering advisers through its support, guided by adviser and client needs while staying true to the firm's core values that define our foundation.



CFD INVESTMENTS, INC.

cfdinvestments.com
Offering Broker/Dealer
services since 1990



CREATIVE FINANCIAL DESIGNS, INC.

creativefinanialdesigns.com
Offering Registered Investment
Advisory Services since 1982

joinbfd.com

It's not about us...



Terry May, ChFC®, CLU®
Registered Representative
Greenville, OH

Why cfd Investments? I continue to work with cfd Investments because they are leading edge. The officers attend several conferences every year. They not only know what is currently working and the trends this year... they know what the trends will be in 5 years. The goal of cfd Investments is to grow with the adviser.

Joined cfd in August, 1990



Kurt Supe, CFP®
Registered Representative
Indianapolis, IN

Our firm has experienced exponential growth and CFD has been a key part of making that possible. Their ability to deliver custom solutions, act quickly, and provide a level of personal support is unmatched by any B/D or RIA. What truly sets CFD apart is the people—both at the home office and the network of advisors across the country—who have become like family to us. The strong Christian foundation at CFD has been a source of inspiration and alignment with our mission. Together, this partnership has helped us scale far beyond what we imagined possible. We are deeply grateful for the relationship and excited about what the future holds.

Joined cfd in May, 2009



Edward Camp, CFP®, ChFC®, CLU®
Registered Representative
Mishawaka, IN

My practice philosophy is to use the best options the industry has to offer. Many BD's claim to put you in that position, cfd truly delivers. Additionally, Brent Owens is one of the most sincere and genuine individuals I have ever known. It is for that reason I consistently turn down promises and offers from other BD's on a regular basis. I can foresee nothing that could sway me from cfd.

Joined cfd in February, 2001



Nolan Dill,
Financial Adviser
Registered Representative
Bowling Green, Ohio

Leaving a major wirehouse to join CFD was the best decision of my career and my only regret is not doing it sooner! This organization is truly special for many reasons, but it all starts with the people who work here; The CFD team is filled with incredibly kind, talented, and knowledgeable people who consistently go above and beyond to serve their advisers while cultivating a familial environment. From a business standpoint, CFD offers top-of-the-line technology, compliance support, and regulatory guidance to keep pace with our constantly evolving line of work, while still giving advisers autonomy over their businesses in a way that is unmatched in the industry. I am so grateful to be a part of the CFD family and can't recommend it enough to anyone looking for a new opportunity to work with a broker dealer that truly values their advisers; There is no place I'd rather be!

Joined cfd in April, 2021



Lisa Raderstorf
Registered Representative
Logansport, IN

With the depth and complexity of industry offerings and the ever-changing nature of the industry itself, knowledge is power. And cfd puts that power at their advisors' fingertips. They provide an accessible, responsive and knowledgeable support team that makes themselves available to you and your clients and will provide you with answers that are meaningful and help, not hinder, your business processes. I am consistently approached by professional recruiters who promise to "help find the best Independent Broker Dealer to match the needs of my practice." But, my response will always be, "I've already found them". You can find them, too! Just give them a call. You won't be sorry!

Joined cfd in January, 2010



Alex Lebron, CFP®
Registered Representative
Flint, MI

cfd is truly a special organization with exceptional people that love to serve the advisers they support. If you are looking to align your personal beliefs into your day to day business life, then there is no better place to conduct your business. I have had the benefit of experiencing several other independent broker dealers in the past. None compare to cfd, it is not even close. cfd was built by Advisers like you and me, they understand us because they are one of us. They understand the challenges of building a successful business and will stand by your side as you build yours. My decision to join cfd, was one of my best decisions that I have ever made.

Joined cfd in August, 1990

it's about **YOU!**



CFD COMPANIES

We Believe

- Clients benefit from a financial plan, and great advisers should be sitting in front of people not a computer developing financial plans.
- Firms should offer a broad and unbiased range of investment products, including advisory, brokerage, insurance, and direct solutions.
- Firms should offer responsive back-office support by actual people that care about your client and financial practice.
- A firm should be interested in helping you collaborate with fellow advisers and home-office staff to build a culture that fosters shared values.
- Offer a competitive payout structure that is clear and transparent no matter the products recommended.
- Provide a robust technology platform helping you succeed that integrates into your CRM, reporting, and client communication tools.
- A firm's compliance team should be a partner in helping you grow and serve your clientele, not stop you from serving.
- A marketing team that brings value to helping you serve and educate your current and future clients.
- A firm should always operate with financial integrity, stability and provide sound leadership that is willing to listen to its financial advisers.

Our Philosophy

The CFD Companies are committed to helping Registered Representatives, Life Insurance Agents, and Investment Adviser Representatives become trusted advisers who are committed to their financial planning process in such a way that they can serve their clients in a professional manner without being either "captive" to an insurance company and its broker/dealer or an isolated individual trying to be totally independent.

CFD is committed to serving advisers in a Christ-like manner, believing you cannot push someone to the top of a mountain without getting there yourself.

We are proud members of:

- Financial Services Institute
- Financial Planning Association
- The National Association of Christian Financial Consultants
- Kingdom Advisors
- National Association of Insurance and Financial Advisors



Creative Financial Designs

YOUR NEXT RIA

Our Mission

Creative Financial Designs’s mission is to provide innovative, value-driven investment services to clients of all backgrounds, guided by our Kingdom Values. We are dedicated to helping individuals, families, businesses and organizations reach their financial goals through high quality advisory products and services. Grounded in the principle of Matthew 6:21—“For where your treasure is, there your heart will be also.”— we bring both expertise and integrity to every interaction.



Scan the QR code to instantly access more information and begin your journey with CFD.

joincfid.com



A ONE-STOP RIA FOR ALL NEEDED ADVISORY SERVICES

Creative Financial Designs

Creative Financial Designs offers comprehensive investment management services designed to help advisers serve all their clients with confidence and clarity. With decades of experience and a commitment to innovation, the team provides a full range of platforms, portfolios, and strategies—each tailored to meet unique financial goals and values. Our mission is simple: to equip advisers with the tools, expertise, and support needed to deliver professional, purpose-driven investment solutions for every client.

— Investment Management Services

IN-HOUSE SERVICES

- Brokerage Management
 - BRI
 - Traditional
- Self-Directed
- Variable Annuity Management
 - BRI
 - Traditional

ADVISER SERVICES

- Adviser Discretionary Management

INDEPENDENT SERVICES

- Custodial Agreements
- Direct Agreements
- Non-Discretionary Services
 - American Funds Direct
 - College America Direct
 - Advisory Annuities Direct
- Retirement Plan Services

Wanting to Offer Values to Your Practice?

CONSIDER BIBLICAL RESPONSIBLE INVESTING (BRI) ADVISORY SERVICES.

- Do you think your clients know what they are really invested in?
- Do your clients understand what their investments support?
- Do you think your clients want to invest in products and/or services that they personally would not want to support?

- Do you think they would be upset with their financial adviser if they knew?
- Would clients respect you more for offering investments that align with their values?
- Could offering cleaner options attract new clients?

– Financial Planning Services

MODULAR PLANS

- Accumulation Analysis
- Budget Analysis
- Education Analysis
- Estate Analysis
- Income Funding
- Investment Analysis
- Medicaid Planning
- Retirement Analysis
- Tax Analysis
- Retainer Fee Solutions

COMPREHENSIVE PLANS

- Business Financial Plans
- Personal Financial Plans

– Financial Planning Software

EMONEY ADVISOR

eMoney is a comprehensive financial planning software built to help advisers deliver deeper, data-driven planning experiences. It combines powerful cash flow modeling, account aggregation, and real-time client portals to create transparent, goal-based financial plans that foster stronger client relationships and engagement.

RIGHTCAPITAL

RightCapital offers a modern, intuitive financial planning platform designed to simplify complex planning for both advisers and clients. With tools for retirement projections, tax-efficient strategies, and interactive visual dashboards, it makes planning more efficient and conversations more meaningful.



cfid Investments

YOUR INDEPENDENT BROKER/DEALER

cfid Investments, Inc., our Registered Broker/Dealer, Member FINRA & SIPC, provides quality investment products for specific financial objectives.



Mick Owens
Founder

Brent Owens
President

Our Philosophy

"Our philosophy is that investments should be made to achieve specific goals and objectives. Therefore, we believe that not only are there good and bad investments, but also there are right and wrong investments. We strive to provide quality investments that are right to achieve the specific goals and objectives to your clients." Mick Owens, Founder

As a Broker/Dealer, we are committed to providing quality investments to suitable investors through a network of fairly compensated financial advisers.

We have teamed with various entities in order to provide you with quality clearing relationships, top tier research, proper compliance procedures, and cash management accounts. National Financial Services, LLC, a Fidelity Investments Company, allows us to provide you with a variety of comprehensive programs designed to help you grow.

We recognize that no single company can be all things to all people. However, as part of the CFD Companies, cfd Investments, Inc. gives advisers the flexibility to choose the services and solutions that best fit their clients' needs—allowing you to craft the ideal combination of products, platforms, and support for every situation.

The Transition Journey

COMPLETE TRANSITION ASSISTANCE

As part of a Transition Package, our Virtual Assistants can assist you with the following for 3 months to ensure a smooth transition:

- Prepping for transition
- Organizing documents
- Transferring book of business
- Monitoring your transition process

ADVISER ONBOARDING

Our adviser onboarding process is intended to help advisers get up and producing as quickly as possible. This includes:

- Registration
- Initial setup information
- Technology training
- Meet Team cfd
- Compliance and marketing

TRANSITION STAFF



Zachary Covert
Financial Adviser Advocate



Jamie Barber
Financial Adviser Advocate



Meredith Kesler
Virtual Assistant Director



Kelly Stockberger
Compliance Chief of Staff



Lydia Howard
Onboarding Ambassador



Maria Barnes
Compliance Specialist

Payouts

cfid Investments offers some of the highest payouts in the financial services industry. Our advisers start with a competitive payout structure: 75–90% on broker/dealer business, 90% on fixed insurance/annuity business, and up to 90–100% on fee-based and retainer. *(For registered representatives joining our broker/dealer through a recruiting registered principal, that principal can earn a 5% to 25% override on the advisers in their office.)*

As a insurance producers, you have the flexibility to place your fixed insurance and annuity business outside our firm. Nevertheless, we still offer 90% of the street level and GA override on all fixed business, and we combine this with your Broker/Dealer (B/D) and fee-based business production to determine your B/D payout level, potentially resulting in a higher overall payout and increased technology offerings.

In addition to one of the highest payouts, we prioritize making the commission tracking and payment process as seamless as possible. At cfd Investments, we facilitate this through electronic deposits, paying commissions weekly, a robust online commission system with customizable tools for deep dive client analysis.

The chart below illustrates how you can maximize your contract with a 92% payout.

DEALER CONCESSION

≤\$49,000	75%
\$50,000 - \$99,999	80%
\$100,000 - \$149,999	85%
\$150,000 - \$249,999	88%
\$250,000 - \$499,999	90%
\$500,000 - \$999,999	91%*
>1,000,000	92%*

* All advisers will start the year between 75-90% based on previous year's production, and payout percentages are not retroactive to dollar one. Only concessions exceeding the \$500,000 threshold will be paid out above 90%.

EFFECTIVE PAYOUT

ELECTRONIC DEPOSITS

COMMISSIONS PAID WEEKLY

ROBUST ONLINE COMMISSION SYSTEM

CUSTOMIZABLE COMMISSION RESEARCH TOOLS



CFD Technology Services

\$250/month - For registered representatives and dually registered advisers

\$150/month - For just Investment Adviser Representatives

The CFD Companies are committed to staying at the forefront of technology—empowering our advisers with tools that deliver Wall Street benefits at main street cost, backed by heartland integrity. Our comprehensive digital ecosystem is designed to enhance efficiency and client engagement, serving as a valuable extension of your business. By integrating select content and features into your personal website, you can elevate your digital presence and strengthen the growth of your practice.



REDTAIL

Redtail is an integrated technology platform designed to help financial professionals work smarter and more efficiently. It eliminates the guesswork of tracking client notes, past interactions, and staff availability. With Redtail, all your client information and team coordination tools are centralized—keeping your practice organized, connected, and running seamlessly.

SYCAMORE

Your commission dashboard that provides advisers with an interactive view of their payout and much more. Drill down into your practice while enjoying 24/7 real-time access and transparency into your book of business with robust reporting features. Manage your profitability and growth effectively and efficiently.



Office 365

Office 365 E1 with enterprise-level, web-based apps including Excel, Word, PowerPoint, and Outlook, integrated with OneDrive that enables productivity from anywhere. Work efficiently with email, calendar, contacts, tasks, and more—together in one place. Use your preferred email client or use OWA (Outlook Web Access). OWA allows you to access your calendars, contacts, tasks, and folders through a secure connection, just like you would in the office. You can also search old emails, set up or edit out of office notifications, manage junk mail settings, and more.



KnowBe4

KnowBe4 is the world's largest integrated platform for security awareness training combined with simulated phishing training.

QUEST CE

CFD firm element continuing education is provided through Quest CE. Continuing education for insurance and IAR CE may also be done through this portal. Firm element continuing education is due each year by November 30. If you have questions, please contact Maria Barnes at the CFD companies Home Office, maria.barnes@cfdinvestments.com



On the Ash Brokerage Producer Portal, running fixed and insurance quotes is just the beginning. Go beyond comparing products and prices – this technology was built to make doing business better. First, try the Fluidless Underwriting Filter to see if your clients qualify - with possible coverage in days, not months, without exams, samples or delays. You read that right. When that's not an option, use the Life PreView tool to e-mail your clients a secure, private underwriting questionnaire. You will ensure you have the right product, quoted at the right price – helping you avoid awkward conversations, unmet expectations or reselling.



REDTAIL SPEAK

Redtail Speak offers a compliant way for you to text message your clients and collaborate with your staff in real-time. Speak also empowers your team to communicate directly with each other by providing team members with access to the same communication threads, which helps to eliminate bottlenecks.

The Annuity Intelligence Report™

The Annuity Intelligence Report through Morningstar helps advisers build confidence while handling annuities. With the Annuity Intelligence Report you now have access to a valuable resource for annuity details and information. This easy-to-use, comprehensive tool, helps you understand, sell and describe the variable annuity product benefits and differences. You now have the most accurate, up-to-date, plain-English annuity information.



Docupace

Docupace Technologies' is a state-of-the-art document management tool and workflow service that simplifies the process of capturing, storing, centralizing, organizing, and accessing information. It also is the electronic center hub for paperwork, including capturing digital signatures, and delivering what you need whenever and more importantly, wherever you need it.

DST Vision

DST Vision provides access to client account information from more than 370 mutual fund, annuities and real estate investment trust (REIT) companies.



smarsh

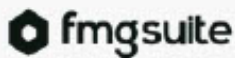
B/D's, RIA's and financial advisers rely on SMARSH to help them comply with books and records rules (SEC 17a-3 and 17a-4), the FINRA Communications Rules (2210, 2212-2216), supervision guidelines and ongoing guidance around websites, blogs and social media. All business e-mails, social media posts, "outside" websites and business texts are subject to SMARSH monitoring.

ALBRIDGE

Albridge, Pershing X, is more than just a portfolio accounting and performance reporting solution because it manages your client data and account reconciliation as well. Albridge/Pershing X data aggregation vastly expands the data source landscape to nearly 10,000 financial products.

Adviser Websites & Digital Solutions

Preferred Resources



FMG Suite offers an all-in-one, cloud-based marketing platform tailored to financial advisers and insurance professionals. It enables you to manage websites, email, social media, content, and communications from a single compliance-ready dashboard. By doing so, FMG helps advisers deepen client relationships, stay top-of-mind with prospects, and grow their practices more efficiently.



Broadridge's website services help financial advisers and firms build compliant, brand-aligned websites using smart drag-and-drop editors and SEO tools. They include features like lead capture forms, directory listings, and localized digital advertising to drive traffic and generate prospects. All while ensuring compliance, data security, and accessibility standards are met.



Compliance newsletters and manuals, Online "Knowledge Base" to stay up-to-date and current with firm departments



Link to "Commissions Dashboard" to quickly see your current and pending commissions and fees



All Creative Financial Designs Managed Account information



E-mail and calendars through Outlook Anywhere

Third Party Resources



If not using a preferred resource, our firm leverages SMARSH for website monitoring. Not all website platforms can be monitored by SMARSH. When choosing a third party website host, the adviser is required to contact SMARSH and our compliance staff to ensure the compatibility before committing to the hosting option.



CFD "Marketing Library" with over 200 unique informational pieces of pre-approved client-facing content



Help Center with online video training and quarterly peer-to-peer interaction through Team CFD meet-ups

...along with many other resources that will be useful in helping you **market** your practice, **brand** your business and **serve** your clients.

Tools to Help You Succeed

The CFD Companies are committed to helping Registered Representatives, Life Insurance Agents, and Investment Adviser Representatives in the growth of a healthy practice. The firms help you obtain the education and knowledge needed in order to establish the best plans for your clients, while meeting all the regulatory requirements placed on our industry. The more efficient and educated you are, the better you can serve your clients. The CFD Companies focus on bringing you the new and updated tools that will aid you in this process.

Training & Education

- Spring Conference (technology and practice management focus)
- Fall Conference Education and Compliance Meeting
- In-House training
- Presidential Advisers Trip
- Emerging Advisers Trip
- Online webinars
- Live online training

Practice Development

WEB-BASED VIDEOS FOR:

- Technology training
- Website training
- Compliance education
- Marketing tools and support
- Business processing
- Investment management services
- Financial plannings resources

ONGOING ONLINE EDUCATION:

- Investment management services
- Various financial planning topics
- Mass Affluent study groups
- BRI education
- Compliance updates

Knowledge Portal

The "Knowledge Portal" of the adviser website is full of useful information, reference materials, resources, manuals, and more and includes a search tool to help find information such as "How do I...?", along with guidance, best practices, and continuing education resources.

Team CFD

At CFD, no adviser is on an island. Every cfd adviser is part of a registered principal-led team of like-minded professionals that meets quarterly. The purpose of Team CFD is to communicate, educate, inform, and idea-share, thus building valuable relationships both with peers and with the CFD home office staff.



Adviser Perks & Benefits

PRESIDENTIAL ADVISER TRIP

The firm's annual Top 25 advisers have the opportunity to attend the annual cfd Investments Presidential Advisers Trip. Trips have been held at such exotic locations as, Aruba, Bahamas, Cancun, Jamaica, Cabo San Lucas, St. Thomas, Grand Cayman, Belize, Cozumel, Puerto Rico, St. Maarten, Playa Del Carmen, Puerto Vallarta and Turks & Caicos and more.

The Presidential Adviser Trip is offered to the Top 25 financial advisers based on combined GDC through December 31st annually. GDC includes all variable products; mutual funds, variable annuities, variable life, stocks, bonds, etc. GDC also includes management fees run through Creative Financial Designs, Inc. and all fixed products that are paid through cfd Investments, Inc. through our National Account agreement. The trips have a minimum of 25 adviser attendees, and if advisers from the Top 25 cannot attend, then the firm will reach out to the adviser in the 26th, 27th, etc. spots until we have a full 25 advisers in attendance.

INDEPENDENT CONTRACTORS

- Qualified Retirement Deposits
- Flexible Spending Account
- Health Savings Account

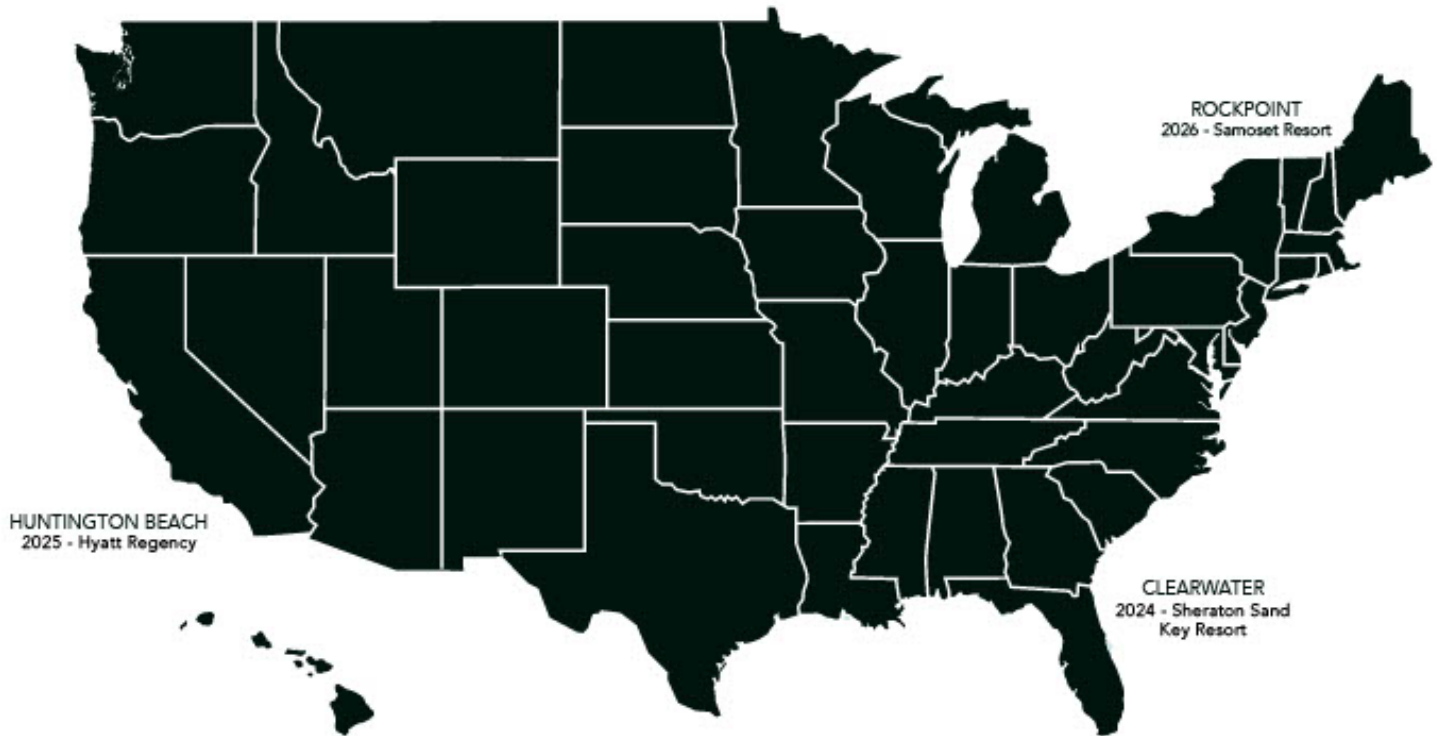
INSURANCE SERVICE INCENTIVE PROGRAM

- Pay for E & O
- Sponsored Client Appreciation

ERRORS & OMISSIONS INSURANCE

DRIP - DEDUCTIBLE REDUCTION INSURANCE PROGRAM

A simple concept that reimburses the registered representatives deductible in the event of a claim. DRIP is an insurance policy on the E&O deductible itself.



EMERGING ADVISERS TRIP

The Emerging Advisers Trip is offered annually to the Top 15 advisers who exceeds \$100,000 of combined GDC annually, is age 45 or younger during the given production year, does not qualify for the Presidential Adviser Trip, and has not qualified for the Presidential Adviser Trip more than three times. GDC includes all variable products; mutual funds, variable annuities, variable life, stocks, bonds, etc. GDC also includes your portion of management fees through Creative Financial Designs and all fixed products that are paid through cfd Investments, Inc. through our National Account agreement.

The trip intends to include a minimum of 12 and maximum of 15 adviser attendees. Should we not have at least 12 adviser attendees, then we invite additional financial advisers to attend in order of highest to lowest production until we have at least 12 financial advisers committed to attending.

CORPORATE SPONSORS

THANK YOU TO OUR SPONSORS

PLATINUM



GOLD



SILVER



BRONZE



Brokerage Accounts Services



National Financial Services LLC (NFS) is a subsidiary of Fidelity Investments that provides clearing, custody, and other essential brokerage services to our registered advisers and their clients. As one of the largest clearing firms in the U.S., NFS handles the back-office operations for the broker-dealers, including trade execution, settlement, client reporting, and the safekeeping of customer assets. NFS Wealthscape offers free adviser and client login tools for a host of items.



Charles Schwab custodial and adviser services™ provides custody, trading, and the support services of Charles Schwab & Co., Inc. ("Schwab"), to the firm for advisory accounts including back-office operations including trade execution, settlement, client reporting, and the safekeeping of customer assets. Schwab is the largest custodian for independent Registered Investment Advisers (RIAs). The Schwab Advisor Center offers free adviser and client login tools for a host of items.

Research, Tools, & Technology

WEALTH MANAGEMENT RESOURCES

- Account protection
- Cash management
- Equities
- Fee-based products
- Fixed income
- Managed account services
- Mutual funds
- Retirement accounts

WORLD CLASS RESEARCH

- Argus Corporation
- Credit Suisse First Boston
- S&P Marketscope®
- Wall Street on Demand®
- Weiss Research

TOOLS & TECHNOLOGY

- Client Weblink
- Confirms/1099s
- Investor Connect
- NFS Wealthscape
- Quote System
- Schwab Advisor Center
- Wealthscape Investor - Clients
- Workstation Tools

Asset-Based Pricing & Brokerage Clearing Costs

The flagships of the cfd Companies, cfd Investments and Creative Financial Designs, work with our valued custodians to provide the best products and services at a fair price. cfd Investments on the broker/dealer side likely offers all the investment options your client needs. Transaction charges varies on the security, the amount of purchase, etc. so check with the home office on what your clients desire to purchase. As it pertains to the RIA and Creative Financial Designs, the firm uses an Asset-Based Pricing (ABP) model to cover transaction fees. So no 'nickel and diming' for trading on advisory accounts no matter the platform being managed or advised under. The ABP fees vary upon the selected custodian and value of the clients account.

Mutual Funds

AIM Funds	Dreyfus	Kemper	Riversource
Alger Funds	Eaton Vance	Lord Abbett	RS Investments
Alliance Bernstein	Eventide	Mainstay Funds	Rydex Distributors
American Century	Evergreen	Managers	Sammons Retirement
American Funds	Federated	MFS Funds	Scudder
API Trust	Fidelity Advisors	Mid Atlantic - Sungard	Selected Funds
Automatic Data Processing	First American Funds	Most 529 Plans	Sentinel
Ave Maria Funds	First Eagle Funds	MSCS Financial/403(b) ASP	Steward
Black Rock	First Trust Portfolios	Munder Funds	Sunamerica
Bright Start	Flex Funds	Nationwide	Thornburg
Bright Directions	Forward Funds	Nuveen	Timothy Plan
Calamos Funds	Franklin Templeton	Oppenheimer	Touchstone Funds
Calvert	Future Scholar 529	Pacific Funds	Transamerica IDEX
Catalyst Funds	GE Funds	Phoenix Funds	Van Eck
CollegeAccess 529	Goldman Sachs	PIMCO	Van Kampen
College Choice 529	GuideStone	Pioneer	Virtus Funds
College Accounts 529	Hartford Mutual Funds	Praxis	Voya Funds
Columbia	Ivy Funds	Principal Funds	Waddell & Reed
Davis Funds	IXIS Advisor Funds	Prudential Funds	Wells Fargo Funds
Delaware Group	John Hancock Funds	Putnam	
	JP Morgan	Pyxis Funds	

Variable Annuities/Life

AIG/Corebridge	Genworth	Mass Mutual	Principal Life
Allianz	Great West	Midland National	Protective
Allstate	Guardian	Minnesota Life	Prudential Life
American United Life	Hartford Life	Mony Life	Riversource
Ameritas	ING	Nationwide	Sammons
Annuity Investors	Integrity Life	New England	Security Benefit
AXA	Jackson National	New York Life	Sun Life
Brighthouse	Jefferson National Life	Ohio National	Sunamerica
Commonwealth	John Hancock	Pacific Life	Touchstone Variable
Equitable Life	Kemper	Penn Mutual Life	Transamerica
Forethought	Lincoln Financial Group	Phoenix	Western Reserve Life
			Western & Southern Financial Group

Our Corporate Sponsors are indicated in bold.
This is not our complete selling agreement list.

Fixed Products

Life

AIG/American General	Companion Life of NY	MetLife Investors	Security Mutual of NY
Allianz	Fidelity	Minnesota Life	Transamerica
Allstate Life of NY	Genworth	Nationwide	United of Omaha
American Continental	Gleaner	New York Life	US Life of NY
American National	Guarantee Trust Life	North American	Voya
Ameritas	Illinois Mutual	Phoenix Life	Western Reserve
Assurity Life	John Hancock	Presidential Life	William Penn of NY
Athene	Lafayette Life	Principal	Zurich
AVIVA Life	Life Ins. Co. of the	Protective Life	
Bankers Life of NY	Southwest	Prudential Life	
Banner Life	Lincoln	SBLI	

Fixed/Indexed Annuities

AIG/Corebridge	EquiTrust	Life Ins. Co. of the	Protective Life
Allianz	GBU Life	Southwest	Reliance Standard
American	Genworth	Lincoln	Sammons
Annexus	Gleaner	Midland National	Standard Insurance
Athene	Global Atlantic	Mutual of Omaha	State Life
AVIVA	Great American	Nationwide	TruStage
BTS	Integrity Life	North American	United of Omaha
Brighthouse	Jackson National	Presidential Life	Voya
	Life Ins. Co. of the	Principal	Western & Southern
	Southwest		Financial Group

Long-Term Care & Disability

Assurity Life	MassMutual	Principal DI
Fidelity Security	MetLife DI	State Life
Genworth LTC	Mutual of Omaha	Transamerica LTC
John Hancock	New York Life	United of Omaha
Illinois Mutual	Petersen International	

National Partner

We strive for our financial advisers to have independence. Even with that being the case, in addition to products available through cfd Insurance Planners, we offer first class fixed products through our national account relationships. This gives an added benefit to our advisers by counting the fixed production towards overall Gross Dealer Concession. We pay 90% of national account level on all fixed business.





Mick Owens, CFP®
Founder

Brent Owens
President/Director
of Operations
Registered Financial
Principal

Kris Hale
VP of Investments
Registered
Principal

Kregg Rooze
VP of Creative
Financial Designs
Registered Principal

Matthew Bahrenburg
In-House Counsel
Chief Compliance
Officer

Greg Smith
CPA

Chris Rockey, ChFC®
Financial Adviser

Office of the President



Kathy Owens
Real Estate
Principal Broker

Brooke Rockey
In-House Counsel
Corporate Secretary

Jamie Lubben
Human Resources
Director

Brandi Owens
Program Manager

Sabrina Edwards
Assistant to
Brent Owens

Mallory Butts
Assistant to
Brent Owens

Lydia Howard
Assistant to Brent
Owens & Onboarding
Ambassador

Roberta Alvarez
Receptionist

Information Technology

Tax Preparation



Gerry Good
IT Director

Craig Malson
Docupace Developer

Zach McComas
Infrastructure
Specialist

Tristan Good
IT Technician

Mark Atkins
IT Specialist

Tracie Delph
Tax Specialist

Wayne Albright
Tax Preparation

Compliance



Kelly Stockberger
Compliance Chief
of Staff

Louis Urbancic
Compliance
Director

Anna Owens
Compliance &
Processing Specialist

Maria Barnes
Compliance
Specialist

Liam Ireland
Compliance
Analyst

Hannah Bahrenburg
Compliance
Assistant

Jeanne Miller
Compliance
Assistant

Processing

Business Development



Sherry Hight
Registered
Principal

Sandra Hlebasko
Brokerage Account
Coordinator Registered
Principal

Kim Sanders
Brokerage
Distribution
Specialist

Cynthia Rodman
Direct Business
Processing

Felicia King
Direct Business
Processing

Jaret Humphrey
Processing
Assistant

Zach Covert
Director of Business
Development

Investment Management



Jamie Barber Adviser Advocate, Sales & Growth
Ian Reid Investment Manager/Analyst
Ryan Wright Investment Manager
Jimmy Kelly Investment Manager
Bailey Owens Investment Analyst
Christine Trine Fee Administrator
Cole Schroeder Trade Coordinator
Braeden Bryant Trade Associate

Investment Management

Planning

Registered Principals



Brent Anderson Data Controller
Carrle Kuhns Data Controller
Klersten Tate Financial Plan Writer
Abbi Meyer Financial Planning Associate
Matt Powlen Registered Principal
Christin Clark Registered Principal

Accounting

Virtual Assistants



Liz Carson Accounting
Karen Wooten Commissions Specialist
Michael Grady Financial Systems Manager
Makayla Hubartt Financial Systems Associate
Meredith Kesler Virtual Assistant Director
Carrie Salinas Virtual Assistant
Bethany Hartman Virtual Assistant

Marketing



Sarah Swoverland Marketing Director
Rafael Lopez Creative Collaborator, Business Development
Josh Houpt Communications Specialist
Lizzie Ventura Graphic Designer
Alexis Pier Marketing Associate
Grayson Weddell Marketing Associate

CFC Advisers

CFC Administrative Assistance



Eric Grzegorski Attorney at Law Registered Principal Financial Adviser
Rod Carroll, CFP® Financial Planner
Ryan Williams Financial Planner
Caleb Clark Financial Planner
Chan Collins Assistant to Mick Owens & Chris Rockey
Eva Marr Assistant to Mick Owens & Chris Rockey
Lisa Roberts Assistant to Mick Owens & Chris Rockey
Abby Rodgers Assistant to Ryan Williams & Eric Grzegorski



Ben Forgrave, Financial Adviser
Registered Representative
Newark, Ohio

One of my favorite sayings is, "You Win with People," a quote from Coach Woody Hayes. Coaches aim to put their players in the best position to win, and this is the culture at CFD. They equip advisers with all of the tools they need to succeed.

Coming from a national Broker Dealer, I was initially concerned that business processing efficiency at CFD would be a step back. However, I found that I am running my business MORE efficiently, and I am receiving more personal service, with CFD than was the case with a large firm. The responsive service allows me to serve clients with a new level of excellence. I have been delighted to find that CFD leadership & the team make following through on their promises a way of life.

Joined cfd in October, 2021



Dan Ballister, CFP®
Registered Representative
Basking Ridge, New Jersey

When looking for a new broker-dealer, my search targeted small, non-corporate, independent institutions. I came from the large corporate environment, and it drove me insane. I was a number. Service, the advisors, and the clients were secondary to corporate policy and the bottom line. With CFD, the advisors and the clients come first, and that is proven every day. It's been two years now that I selected CFD to assist me in serving my clients. They have helped me put the past behind me, and continue to show me the future is bright in their organization. I am a member of the family, and they demonstrate so at every turn.

Joined cfd in August, 2022





Welcome Home!

Ready to take the next step?

Contact us at 1.800.745.7776 or by submitting an
information request on joincfd.com

Our Mission

cfid Investments is a Broker/Dealer dedicated to providing advisers with the necessary support, tools, techniques, quality financial products, and technologies for the achievement of their clients' goals and objectives through a team of home office personnel committed to serving advisers in a Christ-like manner, believing you cannot push someone to the top of the mountain without getting there yourself.

Advisory services are provided through Creative Financial Designs, Inc., Registered Investment Adviser, and securities are offered through cfd Investments, Inc., a registered Broker/Dealer. Member of FINRA & SIPC

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